

Drive into the future with Worldline!

Worldline Petrol & Energy Suite



Digital Payments
for a Trusted World



Petrol & Energy Market Trends



IN-CITY PETROL STATIONS,
with prime locations will
become ideally suited for
convenience retailing



URBAN FORECOURTS,
will become prominent
for transport exchanges



HIGHWAY FORECOURTS,
will cater to long distance
travellers and become
one-stop multi-use hubs

The Petrol & Energy ecosystem

Different roles, different challenges



Drivers

CHALLENGES:
Having a seamless
experience mixing
customer journey
and payment in any
areas on the petrol
station (outdoor,
shop, carwash...) with
any payment means
(International cards,
local cards, fleet cards,
wallets...).



Integrators

CHALLENGES:
Build future-proof
petrol solution, "Plug
and play" in Europe.



**Fuel retailers -
infrastructure
owners**

CHALLENGES:
Operating new use
cases, that are easy to
deploy and manage.
Being able to manage
and monitor easily
transactions from all
their petrol stations.



**Chief financial
officer**

CHALLENGES:
Looking for reliable
partners, synergies and
monitoring. Maximize
financial conditions
through leveraging by
volume from several
countries.



**CEO
Fuel petrol
companies**

CHALLENGES:
Anticipation and
adaptation are key to
providing "the right
Petrol solution". Being
able to attract new
customers to their
stations. Manage
marketing and retention
activities based on
knowledge of their
customers.

We understand your challenges!

Whether you are looking to implement new use cases or looking for a Reliable Payment Partner, helping you to **attract and retain new customers** at your station, Worldline can help!

To respond to all your challenges, Worldline is introducing **a full-range Payment Solution dedicated to the Petrol and Energy Market!**



Get your motor runnin' with Worldline Petrol & Energy Suite!

A global One-Stop-Shop for all your Petrol and Energy needs



Key figures

Worldline Petrol & Energy

#1 Terminal Market Leader in Europe

+75% Market share in commercial Acquiring for Petrol in Belgium and Switzerland

+40% of non-European tourists are using DCC while paying on Worldline terminals

The Solution

Worldline Petrol & Energy Suite is a **One-Stop-Shop Payment Solution** dedicated to Petrol and Energy players. The solution covers the entire value chain and can be tailored to **your needs and your local requirements**. Also, to better understand how we can serve you and guarantee the best efficiency, you will be granted **one single point of contact**.

Worldline has developed extensive knowledge of the Petrol and Energy industry. An entire team of experts is dedicated to this vertical, providing strong expertise of the market, in order to go above and beyond to **answer all your payment needs** and help you **respond to all your challenges**.

Terminals for all Energy use cases

Improve your user experience and increase your revenue with our wide range of terminals for Petrol & Energy, including PCI 6. x and Android devices. Worldline's attended, unattended and ATEX hardware solutions are quick and easy to integrate and comply with all the latest regulations.

Thanks to the **ATEX range**, you can even offer premium service to your customers by allowing them to pay without leaving their car!



Unattended terminals



Attended terminals



ATEX terminals ATEX



Payment Acceptance all over Europe

Worldline Petrol & Energy Suite relies on a global protocol and a dedicated payment gateway and is available in **+50 countries in Continental Europe**, covering more than **130K Petrol stations**. Our global solution can be tailored according to your local needs to enable you to accept payments for all use cases.

Our unique solution enables the acceptance of **+90 types of fleet cards** to help you deliver the most flexible customer experience and maximise retention and consumer loyalty.



Pan European Acquiring & Reconciliation

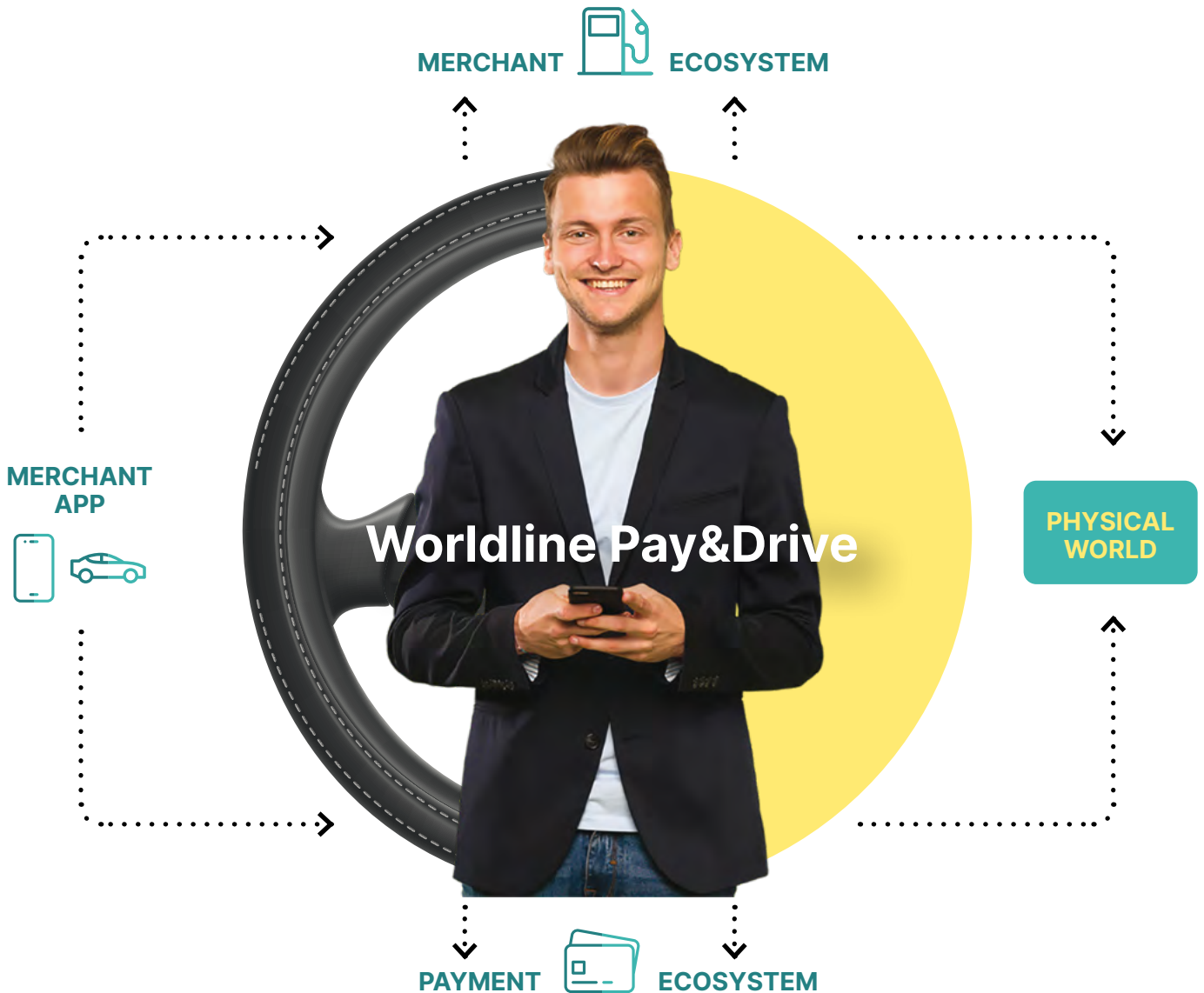


Worldline Petrol & Energy Suite provides **Pan European Acquiring** enabling the acceptance of a **wide number of card schemes**. Thanks to our **Interchange++ model** your acquiring fees will always fit your acquiring costs, so you don't have to pay for more than you use.

Simplify your reporting thanks to ReconHub, a unique financial reconciliation tool **allowing automatic reconciliation from multiple sources** and customised according to your needs and requirements.

At the heart of the ecosystem: Worldline Pay&Drive

Worldline is providing you with **one single platform for all your mobility services**, including fueling, charging, in-store payment, parking and car washing. The **Pay&Drive wallet** is integrated directly into your ecosystem and works as a part of a global payment solution (universal or private).



Worldline Petrol & Energy Suite: your key benefits

You are at the centre of everything we do!

Global footprint combined with strong local experience

Operational excellence, at every moment of your journey

Proven end-to-end payment capabilities



Simple & smooth user experience

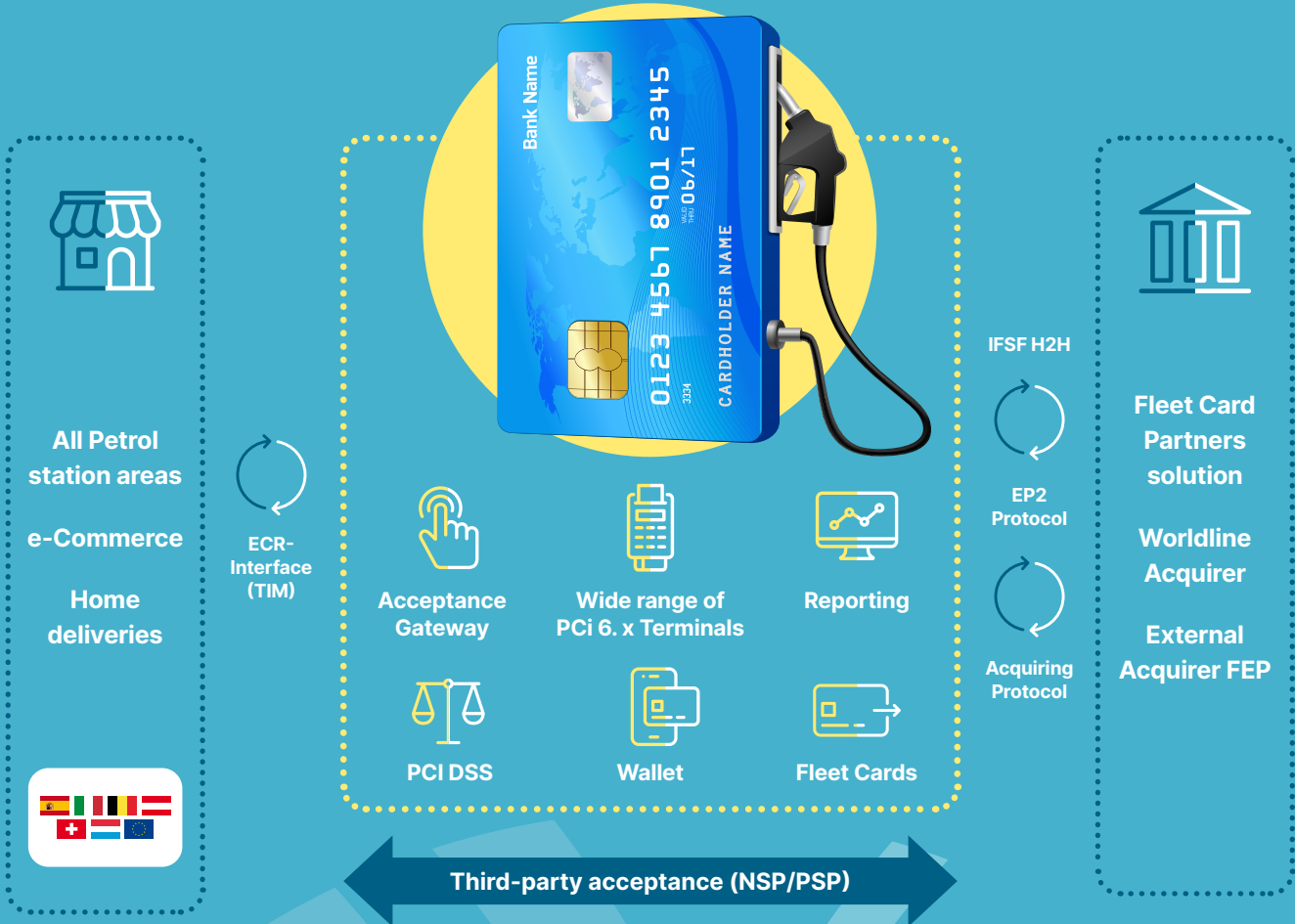
Unique vertical market expertise

Flexible & transparent pricing models

Innovation powerhouse

Your One-Stop-Shop for Petrol & Energy

For all your needs in payments and beyond across all European countries



About Worldline

Worldline [Euronext: WLN] is the European leader in the payments and transactional services industry and #4 player worldwide. With its global reach and its commitment to innovation, Worldline is the technology partner of choice for merchants, banks and third-party acquirers as well as public transport operators, government agencies and industrial companies in all sectors. Powered by over 20,000 employees in more than 50 countries, Worldline provides its clients with sustainable, trusted and secure solutions across the payment value chain, fostering their business growth wherever they are. Services offered by Worldline in the areas of Merchant Services; Terminals, Solutions & Services; Financial Services and Mobility & e-Transactional Services include domestic and cross-border commercial acquiring, both in-store and online, highly-secure payment transaction processing, a broad portfolio of payment terminals as well as e-ticketing and digital services in the industrial environment. In 2020 Worldline generated a proforma revenue of 4.8 billion euros.

worldline.com



For further information

www.worldline.com/petrol-energy



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